



# Clinical and economic outcomes associated with treatment sequences in patients with *BRAF*-mutant advanced melanoma

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**Aim:** The cost-effectiveness of treatment sequences in *BRAF*-mutant advanced melanoma. **Materials & methods:** A discrete event simulation model was developed to estimate total costs and health outcomes over a patient's lifetime (30 years). Efficacy was based on the CheckMate 067/069 trials and a matching-adjusted-indirect comparison between immuno-oncology and targeted therapies. Safety, cost (in US dollars; US third-party payer perspective) and health-related quality-of-life inputs were based on published literature. **Results:** Estimated survival gain was higher for sequences initiating with anti-PD-1 + anti-CTLA-4 than for anti-PD-1 monotherapy or BRAF+MEK inhibitors. The incremental cost-effectiveness ratio per QALY gained for first-line anti-PD-1 + anti-CTLA-4 was US\$54,273 versus first-line anti-PD-1 and \$79,124 versus first-line BRAF+MEK inhibitors. **Conclusion:** Initiating treatment with anti-PD-1 + anti-CTLA-4 was more cost-effective than initiation with anti-PD-1 monotherapy or BRAF+MEK inhibitors.

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Approximately 1.2 million people in the USA were estimated to be living with a diagnosis of melanoma in 2014, with an estimated 91,270 new cases of invasive melanoma expected to be diagnosed in 2018. Further, an estimated 9320 will die from melanoma in 2018 [1]. Two main classes of drugs are approved for the treatment of patients with advanced melanoma: immuno-oncology therapies and targeted therapies [2]. Immuno-oncology therapies approved by the US FDA for the treatment of patients with advanced melanoma include ipilimumab (a cytotoxic T lymphocyte antigen-4 [CTLA-4] inhibitor) [3], pembrolizumab and nivolumab (programmed death 1 [PD-1] inhibitors) [4–7] and the combination of nivolumab plus ipilimumab [8,9]. Targeted therapies approved for the treatment of patients with advanced melanoma with a *BRAF* mutation (~40–50% of all advanced melanoma patients) include vemurafenib [10] and dabrafenib [11] as monotherapy BRAF inhibitors and combination BRAF + MEK inhibitors (vemurafenib plus cobimetinib [12], dabrafenib plus trametinib [13–15] and encorafenib plus binimetinib [16]).

Long-lasting, durable antitumor immune responses are often observed in patients who respond to immuno-oncology agents [17]. In the CheckMate 067 trial, at 48-month follow up, the median duration of response was 50.1 months (95% CI: 44.0 to not reached) for nivolumab + ipilimumab, was not reached (95% CI: 45.7 to not reached) for nivolumab and was 14.4 months (95% CI: 8.3 to not reached) with ipilimumab alone [18]. Durable responses were observed even among patients with early treatment discontinuation, leading to a potentially long treatment-free interval [19]. In a patient-level simulation study that included patients with advanced melanoma

from CheckMate 067 and 069 trials, the mean treatment-free interval was 1.9 years longer with nivolumab plus ipilimumab (5.3 years) than with nivolumab alone (3.4 years) and 3 years longer than with ipilimumab alone (2.3 years) [20]. The long-term benefits of immuno-oncology therapies are reflected in higher overall survival probabilities after 4 years of follow-up with plateauing (or ‘tail’) of the survival curves. In the CheckMate 067 trial, overall survival rates at 4 years were 53% with nivolumab plus ipilimumab, 46% with nivolumab alone and 30% with ipilimumab alone [18]. Notably, the overall survival rates were higher in patients with *BRAF*-mutant melanoma: 62% with nivolumab plus ipilimumab, 50% with nivolumab and 33% with ipilimumab, which could partly be explained by the salvage treatment impact of BRAF + MEK inhibitors available for these patients.

In clinical studies that used targeted therapies for patients with *BRAF*-mutant melanoma, the initial response rates with BRAF + MEK inhibitors were high (50–70%) [13,14], but patients often acquired resistance, with the median response duration reported as 10–14 months [2,21]. The benefit of first-line targeted therapies is noted by early improvements in the progression-free survival and overall survival curves; however, a small subset of patients appear to experience long-term survival and experiencing a treatment-free period is uncommon. For combination therapy with dabrafenib plus trametinib, the 3-year overall survival rates in the COMBI-d [22,23] and COMBI-v [24] studies were approximately 44 and 45%, respectively, and the progression-free survival rates were 22 and 25%, respectively [23,24]. For those patients who stopped therapy while in response, the median time to progression was less than 6 months [23].

Given the lack of head-to-head clinical trial data, it is difficult to estimate the comparative effectiveness between treatment sequences initiated with targeted agents and those initiated with immuno-oncology agents for patients with *BRAF*-mutant advanced melanoma. In this regard, a clinical trial to assess the optimal treatment sequence of immuno-oncology and targeted agents in patients with *BRAF*-mutant melanoma is ongoing (NCT02224781), with an estimated completion date in 2022 [25].

Using published clinical trial results, analytical approaches can be used to extrapolate data over long-term periods to estimate health outcomes and costs associated with various treatment sequences. Such an approach was adopted in our recent study, in which individual patient simulation was used to evaluate the overall quality-adjusted life-years and total costs associated with relevant treatment sequences in patients with advanced melanoma and wild-type *BRAF* [26]. In this current study, our objective was to assess the cost-effectiveness of select treatment sequences for patients with advanced melanoma and mutant *BRAF*. Specifically, we evaluated the optimal role of immuno-oncology agents and targeted therapies as first- or second-line treatment, based on their estimated health benefits and cost consequences.

## Materials & methods

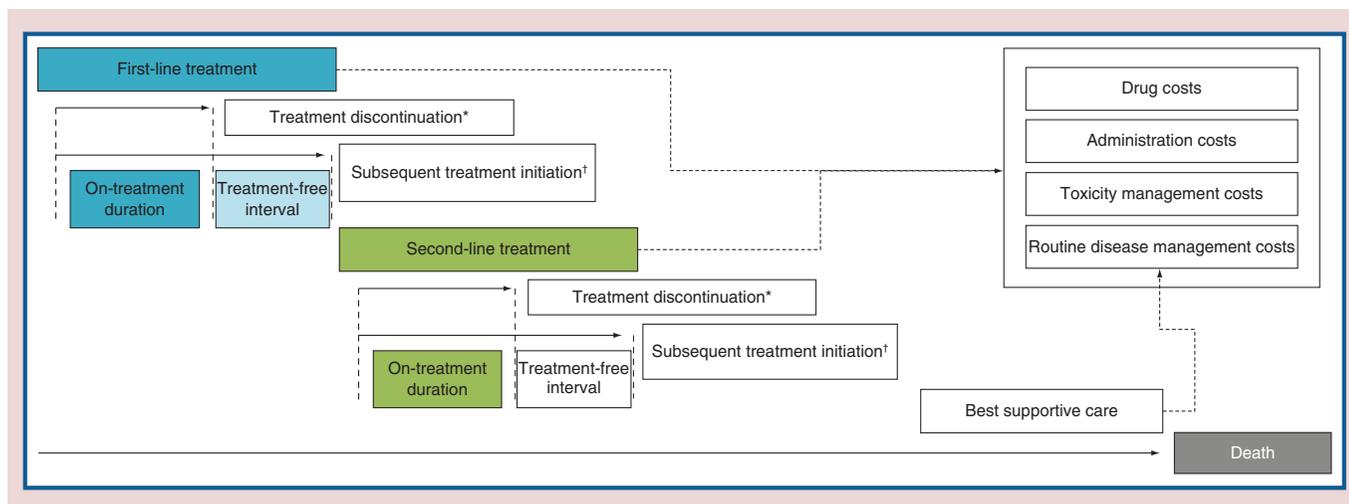
### Model overview

A patient-level simulation model was developed to estimate the incidence of various disease milestones and the associated total costs and health outcomes over the patient’s lifetime (30 years) for treatment-naïve *BRAF*-mutant advanced melanoma. Similar time horizons were used in other models for advanced melanoma studies [27–30]. Such a simulation model allowed for the incorporation of detailed clinical trial data to evaluate clinical outcomes, based on baseline patient characteristics and their changes over time. The model was based on pooled patient-level data from the Phase III CheckMate 067 [8,31] and Phase II CheckMate 069 [32,33] immuno-oncology clinical trials and published clinical trial data from COMBI-v [13,24] and COMBI-d [22,23] trials that evaluated BRAF + MEK targeted agents [34]. The treatment pathway was modeled in patients after diagnosis of advanced melanoma.

Three sequences for first- and second-line treatment of *BRAF*-mutant advanced melanoma were included in this study:

- First-line anti-PD-1 + anti-CTLA-4; second-line BRAF + MEK inhibitors
- First-line anti-PD-1; second-line BRAF + MEK inhibitors
- First-line BRAF + MEK inhibitors; second-line anti-PD-1

Treatment sequences that are representative of current practice were selected based on treatment guidelines, clinical relevance, market research and data availability [35,36]. Among the FDA-approved immuno-oncology therapies, nivolumab, pembrolizumab and nivolumab plus ipilimumab are widely used in the treatment of *BRAF*-mutant melanoma. Of the FDA-approved targeted agents for melanoma, the dabrafenib plus trametinib combination is more commonly used than the other targeted agents [37]. Sequences were modeled using data from nivolumab plus



**Figure 1. Structure of the simulation model.**

\*For BRAF + MEK inhibitor starting sequences, progression-free survival was used as proxy for treatment duration.

†Time to subsequent treatment initiation was only available for first-line treatment with anti-PD-1 and anti-PD-1 + anti-CTLA-4 agents. For second-line treatment, published data were not available for time to subsequent treatment initiation.

CTLA-4: Cytotoxic T lymphocyte antigen-4; PD-1: Programmed death 1.

ipilimumab for anti-PD-1 + anti-CTLA-4, nivolumab and pembrolizumab for anti-PD-1 (calculated as an average of both) and dabrafenib plus trametinib for BRAF + MEK inhibitors (Supplementary Table 1).

### Model structure

For each treatment sequence evaluated, the model simulated a cohort of patients with a unique set of baseline characteristics. Based on the patient characteristics from the CheckMate 067 and 069 trials, the model predicted the time to clinical events for each line of treatment included in a sequence (Figure 1).

At model initiation, patients start with a first-line treatment and may discontinue treatment for any reason. Upon discontinuation, patients may remain treatment free for any length of time before initiating a subsequent second-line therapy. Patients whose disease progresses while on a first-line treatment or during the treatment-free interval may initiate a second-line treatment. Because of the lack of available data, the model did not include a treatment-free interval after the second-line treatment. In the event of disease progression on a second-line treatment, patients may move onto best supportive care. Death may occur at any time in the model. The costs accrued during treatment include those associated with drug acquisition, administration and adverse event management, as well as disease management costs over patients' lifetimes. Quality of life was also considered, with disutilities due to adverse events based on the time to resolution of the specific adverse event.

Statistical analyses and efficacy modeling have been previously described [26]. Additional details of efficacy modeling are provided in the Supplementary Material.

### Modeling of treatment sequences initiated with immuno-oncology agents

As previously described [26], data for nivolumab alone and in combination with ipilimumab were extrapolated from the CheckMate 067 and CheckMate 069 trials. The efficacy of first-line pembrolizumab was considered to be equivalent to that of nivolumab, based on clinical opinion and supported by efficacy data from network meta-analyses [38,39] and similar median treatment duration for pembrolizumab and nivolumab observed in clinical trials [4,8]. A set of sequential risk equations were derived using pooled patient-level data from 891 patients with advanced melanoma included in the CheckMate 067 and CheckMate 069 trials. The sample size was sufficient to establish the impact of individual patient characteristics, including the presence of *BRAF* mutation, and interim disease milestones (i.e., treatment duration or treatment-free interval) on long-term outcomes such as overall survival. For each patient in the model, the risk equations predicted time on first-line treatment, time to subsequent treatment and time on second-line treatment. The competing risk of death was estimated for each phase in the treatment sequences. The presence of a *BRAF* mutation was retained as an important covariate in equations for time

Table 1. Monthly cost inputs.

	Anti-PD-1		Anti-PD-1 + anti-CTLA-4	BRAFi + MEKi
	Nivolumab	Pembrolizumab	Nivolumab + ipilimumab	Dabrafenib + trametinib
<b>Drug cost</b>	\$13,280	\$13,083	Induction: \$54,152 <sup>†</sup> Maintenance: \$13,280	\$20,423
<b>Administration cost</b>	\$456	\$304	Induction: \$667 <sup>†</sup> Maintenance: \$456	\$0
<b>Grade 3/4 adverse event management cost</b>				
First line	\$36	\$30	\$414	\$25
Second line	\$4	\$7	–	\$96
<b>Grade 3/4 immune-related adverse event management cost</b>				
First line	\$26	\$26	\$170	–
Second line	\$0	\$0	–	–
<b>Disease management cost: first line</b>				
On treatment, progression free	\$482	\$482	\$798	\$537
On treatment, progressed	\$1176	\$1176	\$1230	\$537
Off treatment, progression free <sup>‡</sup>	\$188	\$188	\$263	\$843
Off treatment, progressed <sup>‡</sup>	\$1608	\$1608	\$1298	\$843
<b>Disease management cost: second line</b>				
On treatment	\$395	\$395	–	\$537
Off treatment	\$688	\$688	–	\$843

<sup>†</sup> Induction costs were applied for four doses, after which nivolumab maintenance costs were considered.  
<sup>‡</sup> Hospitalization and surgery costs in the off-treatment phase for immuno-oncology therapies were capped after 28 months based on clinical opinion. All other costs were continued beyond 28 months.  
 BRAFi: BRAF inhibitor; CTLA-4: Cytotoxic T-lymphocyte antigen 4; MEKi: MEK inhibitor; PD-1: Programmed death 1.

to second-line treatment initiation, survival in the treatment-free interval and survival on second-line treatment. The predictive validity of the risk equations was established by comparing the model-simulated outcomes versus the observed CheckMate 067 and CheckMate 069 trial data. Detailed derivations, implementation of risk equations and the comparison of fitted and original Kaplan–Meier curves are presented in [Supplementary Tables 2 & Supplementary Figures 1–4](#). The duration of progression-free survival on second- and third-line treatment was based on parametric distributions fitted to the Kaplan–Meier progression-free curves reported in second-line clinical trials [3,5,40–42]. The parameters for modeling progression are presented in [Supplementary Table 3](#).

#### *Modeling of treatment sequences initiated with targeted therapy (BRAF + MEK inhibitors)*

In the absence of head-to-head clinical trial data between immuno-oncology agents and BRAF + MEK inhibitors and given the lack of common reference arms in these studies [13,14,18,23,24,33], a matching adjusted indirect comparison was conducted. This analysis estimated the treatment effect of dabrafenib plus trametinib (COMBI trials) compared with nivolumab plus ipilimumab (CheckMate trials) by adjusting for differences in patient characteristics. Patients on BRAF + MEK inhibitor therapy were assumed to immediately initiate second-line treatment, based on a median time to subsequent treatment of 12 days reported in the COMBI-d trial [24].

The hazard ratios (HRs) between dabrafenib plus trametinib and nivolumab plus ipilimumab for overall survival and progression-free survival (used as a proxy for treatment duration of BRAF + MEK inhibitor combinations) were estimated using the matching-adjusted comparison [34]. There was evidence of nonproportionality between the HRs for targeted versus immuno-oncology therapy for both clinical outcomes. For overall survival, the hazard of death for nivolumab plus ipilimumab slowed considerably over time, showing superiority after 12 months. To model this, a separate HR was applied before and after 12 months. Similarly, for treatment duration, separate time-dependent HRs were applied for time points 0–5 months, 5–12 months and after 12 months. HRs are presented in [Supplementary Table 4](#).

#### **Costs**

The drug administration, disease management and adverse event costs were estimated from USA's third-party payer perspective over a patient lifetime time horizon (30 years). Monthly cost inputs are shown in [Table 1](#). The drug and administration costs per month were estimated using the drug acquisition cost, route of administration, unit costs

for administration (payer reimbursement for intravenous drug administration in physician's office and hospital outpatient settings), recommended dose and dosing frequency based on publicly available sources (i.e., RedBook and Medicare Payment limits), prescribing information and clinical trials (Supplementary Tables 1 & 5–8) [40,41,43–49]. The model considered grade 3/4 treatment-related and immune-related adverse events reported in clinical trials (Supplementary Tables 1 & 9–11). Inclusion of adverse events were limited to those of grade 3/4 due to their economic impact. Although adverse events of lower grades may occur frequently, their costs and impact on quality of life were not considered in the model. Grade 5 adverse events were excluded due to their very low incidence. Adverse event management costs were obtained from the published literature [27,50]. To address data gaps, adverse events were assumed to be treated in the inpatient setting, and the cost was obtained from the Healthcare Cost and Utilization Project National Inpatient Sample database (Supplementary Tables 12 & 13) [51]. To determine routine disease management costs, a statistical analysis was conducted to understand the resource use patterns from the CheckMate 067 and CheckMate 069 analysis. The rates of resource use (concomitant medications, hospitalizations, laboratory tests, procedures, surgeries and consultation) were analyzed by treatment status (first-line on-treatment, first-line off-treatment, second-line on-treatment, second-line off-treatment), disease status (progression free, progressed) and treatment arm (Supplementary Tables 14–19). Resource item unit costs were obtained from published sources and drug costs were based on published wholesale acquisition costs [47,48,51]. Unit costs were inflated using the medical consumer price index from the USA if they were not in 2016 US dollars.

### Quality of life

The model considered utility values for progression-free (0.79) and progressed health states (0.75), estimated from responses to the EuroQoL-5 Dimensions in the CheckMate 067 trial. The utility index scores were estimated using the UK time trade-off method [52]. It is well known that different methods to derive health state utilities can result in large differences in the estimates [53]; however, in the absence of trial-based adverse-event disutility data, we believe that our approach was conservative.

Adverse-event-related disutilities were considered depending on the setting of care, and the incidence was obtained from clinical trials (outpatient, -0.13; inpatient, -0.17) [54]. The duration of disutility related to adverse events was based on the time to resolution of events reported in CheckMate 067. For adverse events not reported in CheckMate 067, the observed length of stay from the Healthcare Cost and Utilization Project National Inpatient Sample database was used. Supplementary Table 20 shows the adverse event and immune-related adverse event disutilities per year.

### Analyses

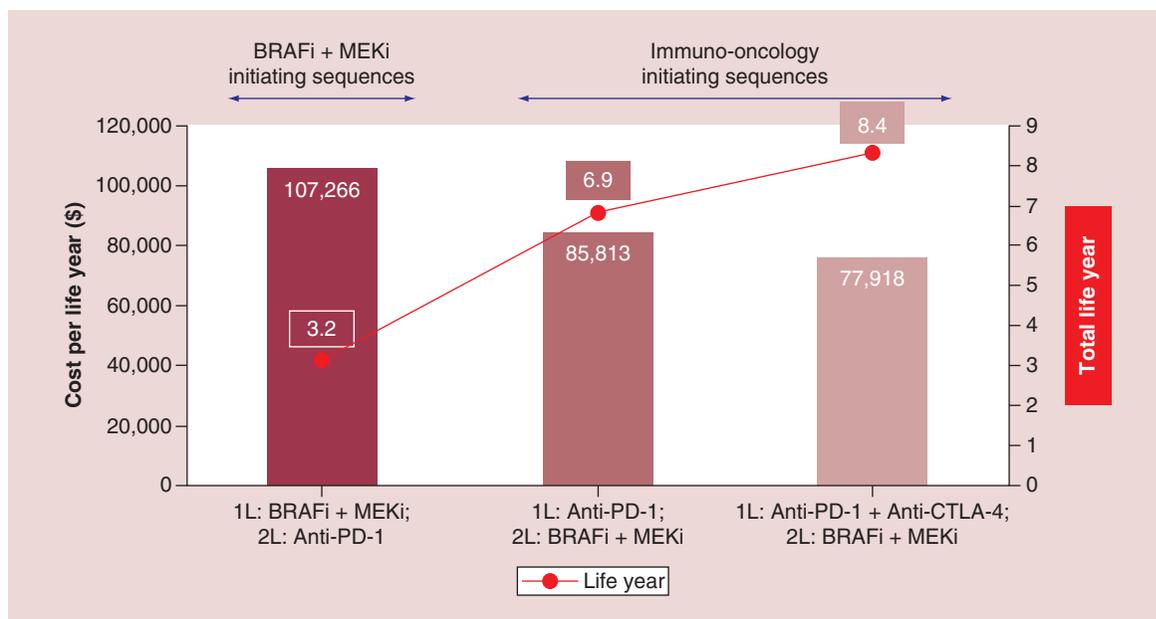
Point estimates for total life-years, quality-adjusted life-years and lifetime costs by sequence, as well as incremental costs, quality-adjusted life-years relative to most often used current sequences and their ratios, are presented. Health outcomes and costs are reported as discounted, using an annual discount rate of 3.0%. A probabilistic analysis was conducted to estimate the impact of parameter uncertainty on results. The analysis inputs were varied per the standard guidelines by the International Society for Pharmacoeconomics and Outcomes Research – Society for Medical Decision Making task force [55]. Efficacy risk equations used a variance–covariance matrix. Cost inputs assumed gamma distribution, and standard error was assumed to be 20% of the mean. Quality-of-life inputs used beta distribution, and standard error was assumed to be 10% of the mean.

### Results

Based on the observed CheckMate trial data, the model generated results beyond the clinical trial follow-up period, which were extrapolated over the patient's lifetime.

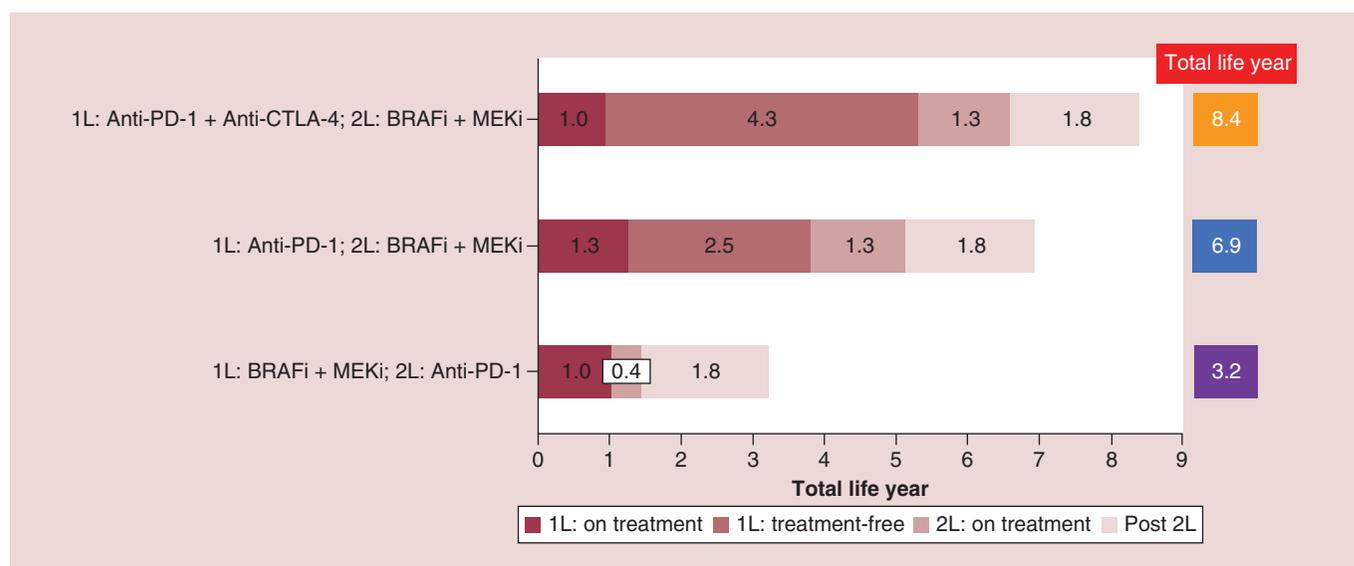
#### Health outcomes & cost

Treatment with first-line anti-PD-1 + anti-CTLA-4 followed by second-line BRAF + MEK inhibitors was associated with the longest survival gain in total life-years. Total life-years were approximately 5 years higher when initiated with first-line anti-PD-1 + anti-CTLA-4 (8.4 years) compared with first-line BRAF + MEK inhibitors (3.2 years) (Figure 2). The estimated mean treatment-free interval duration was longer for first-line anti-PD-1 + anti-CTLA-4 (4.3 years) compared with first-line anti-PD-1 alone (2.5 years) (Figure 3). Use of BRAF + MEK inhibitors as second-line treatment following immuno-oncology therapy (anti-PD-1 or anti-PD-1 + anti-CTLA-



**Figure 2. Cost and health outcomes.**

1L: First-line; 2L: Second-line; Anti-PD-1: Nivolumab/pembrolizumab; Anti-PD-1 + anti-CTLA-4: Nivolumab + ipilimumab; BRAFi: BRAF inhibitor; BRAFi + MEKi: Dabrafenib + trametinib; CTLA-4: Cytotoxic T lymphocyte antigen-4; MEKi: MEK inhibitor; PD-1: Programmed death 1.



**Figure 3. Total life-years on treatment sequences.**

1L: First-line; 2L: Second-line; Anti-PD-1: Nivolumab/pembrolizumab; Anti-PD-1 + anti-CTLA-4: Nivolumab + ipilimumab; BRAFi: BRAF inhibitor; BRAFi + MEKi: Dabrafenib + trametinib; CTLA-4: Cytotoxic T lymphocyte antigen-4; MEKi: MEK inhibitor; PD-1: Programmed death 1.

4) provided numerically higher life-year benefit as with first-line BRAF + MEK inhibitors (1.3 vs 1.1 years, respectively).

Treatment with anti-PD-1 + anti-CTLA-4 followed by subsequent BRAF + MEK inhibitors was also associated with the longest gain in total quality-adjusted life-years: 6.5 years with first-line anti-PD-1 + anti-CTLA-4, 5.4 years with first-line anti-PD-1, and 2.6 years with first-line BRAF + MEK inhibitors.

**Table 2. Incremental cost–effectiveness ratio per quality-adjusted life-year for *BRAF*-mutant treatment sequences.**

	ICER vs 1L: BRAFi + MEKi 2L: Anti-PD-1	ICER vs 1L: Anti-PD-1 + Anti-CTLA-4 2L: BRAFi + MEKi	ICER vs 1L: Anti-PD-1 2L: BRAFi + MEKi
1L: BRAFi + MEKi 2L: Anti-PD-1	–	\$79,124 <sup>†</sup>	\$89,067 <sup>†</sup>
1L: Anti-PD-1 + anti-CTLA-4 2L: BRAFi + MEKi	\$79,124 <sup>‡</sup>	–	\$54,273 <sup>‡</sup>
1L: Anti-PD-1 2L: BRAFi + MEKi	\$89,067 <sup>‡</sup>	\$54,273 <sup>†</sup>	–

<sup>†</sup> Less effective and less costly.  
<sup>‡</sup> More effective and more costly.  
 1L: First line; 2L: Second line; BRAFi: BRAF inhibitor; CTLA-4: Cytotoxic T lymphocyte antigen-4; ICER: Incremental cost–effectiveness ratio; MEKi: MEK inhibitor; PD-1: Programmed death 1.

The estimated total lifetime costs were highest for the first-line anti-PD-1 + anti-CTLA-4 sequence (\$656,692) compared with the first-line anti-PD-1 (\$595,727) and first-line BRAF + MEK inhibitor (\$345,693) sequences. In this regard, the cost of first-line treatment was the largest contributor of total lifetime costs for sequences initiating with BRAF + MEK inhibitors (\$263,165). For sequences initiating with immuno-oncology agents, costs of second-line treatment (BRAF + MEK inhibitor) were the largest contributor of total lifetime costs (anti-PD-1 + anti-CTLA-4 initiating sequences, \$324,994; anti-PD-1 initiating sequences, \$333,304).

However, the average cost per life-year was lowest for the first-line anti-PD-1 + anti-CTLA-4 sequence (\$77,918) compared with the first-line anti-PD-1 (\$85,813) and first-line BRAF + MEK inhibitor (\$107,266) sequences. Similarly, the average cost per quality-adjusted life-year was also lowest for the first-line anti-PD-1 + anti-CTLA-4 sequence (\$101,276) compared with first-line anti-PD-1 (\$111,124) and first-line BRAF + MEK inhibitor (\$135,372) sequences.

### Incremental cost–effectiveness ratio

Incremental costs, incremental quality-adjusted life-years and the calculated incremental cost–effectiveness ratios (ICERs) for treatment sequences are presented in [Table 2](#). Compared with the first-line BRAF + MEK inhibitor sequence, the ICERs of first-line anti-PD-1 + anti-CTLA-4 sequence and first-line anti-PD-1 sequence were \$79,124 and \$89,067 per quality-adjusted life-years, respectively. The ICER of first-line anti-PD-1 + anti-CTLA-4 sequence versus first-line anti-PD-1 sequence was US\$54,273 per quality-adjusted life-year. All ICERs were within the willingness-to-pay threshold of US\$150,000.

### Scenario analyses

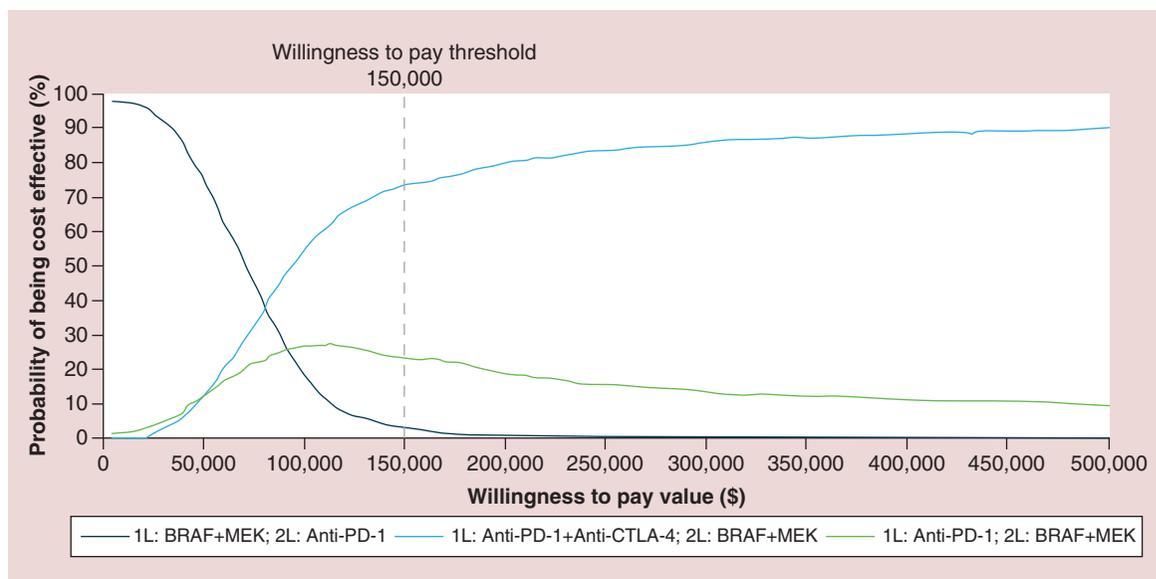
Scenario analyses were conducted to determine the impact of a maximum treatment duration of first-line immuno-oncology treatments (24 months) on model outcomes. The results of the scenario analyses are shown in [Supplementary Table 21](#). A maximum first-line treatment duration of 2 years with immuno-oncology therapy provided a similar survival gain and reduced the cost of immuno-oncology initiating sequences by approximately \$53,000–\$67,000 with approximately 0.1–0.2 life-years lost.

### Probabilistic sensitivity analysis

The cost–effectiveness acceptability curve in [Figure 4](#) shows that for up to a willingness-to-pay value of \$80,000 per quality-adjusted life-year, a first-line BRAF + MEK inhibitor followed by an anti-PD-1 was the most likely cost–effective treatment option. At higher willingness-to-pay values, first-line anti-PD-1 + anti-CTLA-4 followed by second-line BRAF + MEK inhibitors was the most likely cost–effective option with a probability of approximately 40–90%. For a first-line anti-PD-1 with a second-line BRAF + MEK inhibitor sequence, the probability of cost–effectiveness increased to 28% at a willingness-to-pay value of \$112,500 and decreased thereafter to approximately 10%.

### One-way sensitivity analyses

One-way sensitivity analyses were conducted on the model inputs that had the greatest impact on life-years, quality-adjusted life-years and lifetime costs on treatment sequences ([Supplementary Table 22](#)). Model results were sensitive to the first- and second-line treatment effects in the risk equations derived from the CheckMate trials



**Figure 4. Cost-effectiveness acceptability curve – quality-adjusted life-years.**  
1L: First-line; 2L: Second-line; CTLA-4: Cytotoxic T lymphocyte antigen-4; PD-1: Programmed death 1.

on first-line anti-PD-1 sequence and to the overall survival HRs on first-line BRAF + MEK inhibitor sequence. Outcomes of anti-PD-1 + anti-CTLA-4 initiating sequence were sensitive to variations in the time to subsequent treatment. Quality-adjusted life-years were also impacted by utility values for the post-progression health state. In terms of cost inputs, drug costs had the largest impact on lifetime cost results. Additional results of univariate sensitivity analyses are available in the Supplementary Material.

## Discussion

Similar to the treatment landscape in *BRAF* wild-type advanced melanoma, treatment options for patients with *BRAF*-mutant melanoma have evolved considerably in recent years. The treatment paradigm has shifted from chemotherapy-based and cytokine-based therapy to *BRAF*-targeted and immune-checkpoint blockade approaches. Although the newer treatments have demonstrated improved response and superior overall survival for patients with *BRAF*-mutant advanced melanoma, most patients receive multiple lines of treatment due to disease progression or toxicity, thus posing a challenge to clinical decision making in terms of the optimal sequence of the available treatment agents. Consistent with our earlier report [26], in this study we have estimated the optimal positioning and benefit of the anti-PD-1 + anti-CTLA-4 combination compared with other therapies and quantified the overall economic burden associated with multiple lines of sequential treatments in patients with *BRAF*-mutant melanoma. While ongoing clinical trials investigate the optimal sequence of immuno-oncology and targeted agents [25,56], in the absence of head-to-head data, a simulation model such as the one presented in this study can shed light on expected clinical outcomes and economic consequences of various first- and second-line treatment sequences. To date, we were not able to find published economic analyses in patients with *BRAF*-mutant melanoma against which we could compare our results; however, a few cost-effectiveness studies are available in *BRAF* wild-type patients [26,57].

The average cost per life-year was lowest for immuno-oncology initiating sequences (\$78,000–\$86,000) compared with BRAF + MEK inhibitor initiating sequences (\$107,000), despite higher lifetime costs. This was due in large part to the fact that patients treated with immuno-oncology therapies, particularly the anti-PD-1 + anti-CTLA-4 combination, often experience durable clinical benefit despite cessation of treatment, which can delay or even eliminate the need for subsequent treatment [19]. Such a treatment-free period is often only implicitly included in cost-effectiveness models of advanced melanoma using survival partition models or Markov models [57].

Our findings showed that, of the treatment sequences evaluated, first-line anti-PD-1 + anti-CTLA-4 followed by the BRAF + MEK inhibitor sequence was associated with the highest overall survival – approximately an additional

5 years of mean survival over the BRAF + MEK inhibitor initiating sequence. This was driven primarily by the extended treatment-free interval following the first-line treatment with anti-PD-1 + anti-CTLA-4.

The longer overall survival was associated with higher lifetime total costs (\$656,692), but the ICER per quality-adjusted life-year for the first-line immuno-oncology combination versus the first-line anti-PD-1 (\$54,273) and the ICER per quality-adjusted life-year for the first-line immuno-oncology combination versus first-line BRAF + MEK inhibitors (\$79,124) were within the willingness-to-pay threshold in the USA [58]. The primary contributors of costs in the model were the drug costs associated with combination drug therapies (i.e., anti-PD-1 + anti-CTLA-4 and BRAF + MEK inhibitor).

Notably, the model estimated a longer treatment duration for the BRAF + MEK inhibitor combination when used as a second-line treatment following immuno-oncology therapy than when used as a first-line treatment. This suggests that immuno-oncology therapies may continue to provide prolonged benefit even after treatment discontinuation or, although the mechanisms remain unclear, may have the ability to prime patients for the use of BRAF + MEK inhibitors as subsequent therapy. It is also possible that the use of different data sources for time on treatment with first-line and second-line BRAF + MEK inhibitors may have introduced bias (COMBI trials for first-line; pooled CheckMate trials for second-line). In contrast to our findings, a recent, small, real-world study, albeit not statistically controlled for differences in patient characteristics, reported that BRAF inhibition was less effective as salvage therapy for 22 patients who failed first-line anti-PD-1 therapy compared with frontline treatment [59]. It is possible, that patients resistant to PD-1 inhibitors may be cross-resistant to BRAF inhibitors as well.

There are several features that can be argued as strengths for this study. The use of a matching-adjusted-indirect comparison enabled comparison of clinical outcomes across the COMBI and CheckMate trials, adjusting for differences in patient characteristics and for treatment-effect HRs that change over time (rather than assuming constant HRs). The integration of a treatment-free interval, a novel outcome of immuno-oncology-initiating sequences, is another strength, as extended drug-free periods while maintaining disease control can have a significant impact on cost-effectiveness. Use of an extensive list of adverse events that was captured and validated through expert clinical opinion is another strength. Disutility due to adverse events was calculated based on the reported time to resolution of the adverse events, which can be considered as closely matching patient experience.

This study has limitations. Due to the unavailability of long-term follow-up in the included studies, modeling was used to extrapolate outcomes over patients' lifetimes, which would require a higher level of evidence validation in the future. Some of the model equations (i.e., time on second-line treatment and the risk of death during and after second-line treatment) was limited by the small sample size of pooled data for nivolumab and the nivolumab plus ipilimumab combination. Data had to be pooled across treatment types or a common shape function had to be assumed across various second-line therapies. Second-line use of anti-PD-1 + anti-CTLA-4 following BRAF + MEK inhibitors was excluded in the model due to limited information on clinical outcomes associated with this sequence. Due to paucity of data, time-on-treatment curves for the dabrafenib + trametinib combination were approximated using the progression-free survival data. In addition, due to the lack of available data, it was not possible to adequately model the benefits of third or subsequent lines of therapy.

Treatment-free periods for BRAF + MEK inhibitor therapies and for second-line treatment with immuno-oncology agents were not included in the model. For BRAF + MEK inhibitor therapies, the patient-level data necessary to examine treatment-free interval were not available; however, based on 3-year COMBI-d data, the median time to subsequent therapy initiation was 12 days, suggesting that patients do not spend significant time without treatment [23]. Currently, data are not available from completed prospective randomized controlled trials of combination immuno-oncology therapy in patients with *BRAF*-mutant melanoma who failed prior BRAF + MEK inhibitor therapy. Assuming substantial treatment-free interval gains after second-line or third-line immuno-oncology therapy, the actual total life-years experienced by patients treated with first-line targeted therapy are likely to be much closer to the total life-years of those treated with first-line immunotherapy than the current model estimates. However, patients who fail first-line therapy may or may not be able to make it into subsequent lines of therapy. Therefore, it would be difficult to make conclusions in the absence of clinical trial data that address the likelihood of starting second-line immuno-oncology therapy and the likelihood of responding and surviving. Ongoing studies (EA6134) will be able to address these questions and also validate our model.

## Conclusion

In this study, initiating first-line treatment with an immuno-oncology agent provided a longer survival benefit compared with initiating treatment with a BRAF + MEK inhibitor combination. These results were driven by a long treatment-free interval and, in many cases, the lack of a need for subsequent therapy. This led to a lower average cost per life-year and cost per quality-adjusted life-year gained for immuno-oncology initiating sequences. Because these data may be confounded by unknown factors that could not be accounted for, these findings will require validation in prospective, randomized, clinical trials such as NCT02224781 [25].

### Summary points

- Multiple checkpoint inhibitors and targeted therapies have been approved in recent years for the treatment of patients with *BRAF*-mutant advanced melanoma. Thus creating more options in the treatment of this fatal disease, but also leading to difficult treatment decisions.
- A cost-effectiveness analysis was conducted to distinguish between various treatment sequences, initiating with the anti-PD-1 + anti-CTLA-4 combination, anti-PD-1 monotherapy or the BRAF + MEK inhibitor used in treating patients with *BRAF*-mutant advanced melanoma.
- A patient-level simulation model was developed using a discretely integrated condition event structure to evaluate cost and health outcomes over a patient's lifetime.
- The analysis is based on patient-level data from the Phase III CheckMate 067 and Phase II CheckMate 069 clinical trials and a matching adjusted indirect comparison (using COMBI-v and COMBI-d trials), and takes into account several relationships between patient characteristics and outcomes (treatment duration, treatment-free interval, progression and survival).
- The estimated survival was higher for sequences initiating with anti-PD-1 + anti-CTLA-4 (mean 8.4 years) than for anti-PD-1 monotherapy (mean 6.9 years) or BRAF + MEK inhibitors (mean 3.2 years).
- The incremental cost-effectiveness ratio per quality-adjusted life-year of survival for first-line anti-PD-1 + anti-CTLA-4 combination was \$54,273 versus first-line anti-PD-1 and \$79,124 versus first-line BRAF + MEK inhibitor.
- Initiating treatment with anti-PD-1 + anti-CTLA-4 was more cost-effective than initiation with anti-PD-1 monotherapy or BRAF + MEK inhibitors.

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### Author contributions

Study conceptualization was done by A Tarhini, A Benedict, A Ambavane and S Rao. A Benedict and A Ambavane worked on the methodology. V Aponte-Ribero worked on the formal analysis. Investigation, writing of original draft, review and editing were done by all authors.

### Data sharing

BMS policy on data sharing may be found at [www.bms.com/researchers-and-partners/independent-research/data-sharing-request-process.html](http://www.bms.com/researchers-and-partners/independent-research/data-sharing-request-process.html).

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### Supplementary material

To view the supplementary material that accompany this paper please visit the journal website at: [www.futuremedicine.com/doi/10.2217/1mt-2018-0168](http://www.futuremedicine.com/doi/10.2217/1mt-2018-0168)

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